

Large Enterprise Financial Services Company

Introduction

This case study of a Large Enterprise Financial Services Company is based on a November 2018 survey of Kenna Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“The biggest impact to date has been the increased communication between security and the IT operations teams responsible for patching. It’s also increased the collaboration between infrastructure and application teams.”

“The ease of dashboarding and building reports has already started to show benefits and we haven’t been using it that long. I see tons of potential to actually make a dent in vulnerability management where it used to feel like a problem that would exist forever.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Kenna Security:

- Security challenges experienced that led to implementing the Kenna Security Platform:
 - Too many vulnerabilities with no way to effectively prioritize
 - High volume of security data lacking context for decision making
 - No way to quantify or measure risk from vulnerabilities
- Previously used the following to prioritize vulnerability scan data:
 - Other vulnerability management tool(s)

Use Case

The key features and functionalities of Kenna Security that the surveyed company uses:

- Has been actively using the Kenna Security Platform for 6-9 months.
- Kenna Security Platform features most important to them when evaluating competitive or alternative solutions:
 - Data science-based risk scoring methodology
 - “Off the shelf” integrations with a wide range of security data sources
 - Integrated remediation and ticketing

Results

The surveyed company achieved the following results with Kenna Security:

- Most important security challenges the Kenna Security Platform has helped solve:
 - Transforming security data into actionable intelligence
 - Finding a quantifiable way to measure, reduce and report on risk
- Most important factors that contributed to the success of their Kenna Security implementation:
 - The Kenna Customer Success team (CSM, CSE)
 - The Kenna support team

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Financial Services

About Kenna Security

Kenna is a software-as-a-service Risk and Vulnerability Intelligence platform that accurately measures risk and prioritizes remediation efforts before an attacker can exploit an organization’s weaknesses. Kenna automates the correlation of vulnerability data, threat data, and 0-day data, analyzing security vulnerabilities against active Internet breaches so that InfoSec teams can prioritize remediations and report on their overall risk posture.

Learn More:

[Kenna Security](#)